TECHNICAL and SERVICE BULLETIN

NO. 12

Dale: FEBRUARY 1985

2nd KOMPAC PARTS INVENTORY OFFER

In an effort to help you meet the requirements to maintain your Kompac Dealership and serve your Kompac II customers more effectively, you MUST carry an inventory of repair parts. To assist you in starting the proper inventory and increase your profit, Graph Tech is making a Second Parts Inventory Offer. A *one-time*, 50% discount (from retail) is being offered to all Kompac Dealers on the following parts:

PART	MAXIMUM ORDER
Small Part Service Kit	5 Kits
Form Roller	5 Each
Metering Roller	5 Each
Left & Right Backing Plate Set	5 Each
Gear Clutch Assembly	5 Each
Seals	10 Sets

Choose your inventory and order up to the maximum in parts from the attached order form.

The maximum order would normally be valued at \$1,960.00. By taking advantage of this special offer you will save approximately \$980.00. There is no minimum order. This offer is in conjunction with your business goals for 1985. Along with an excellent business plan which your Varn Regional Manager will present to you, don't forget to ask him about the Varn SELL-A-THON. See you in the Winner's Circle.